



## **Technical Session 2013 SPEE Annual Meeting**

### **Private Equity and Ever Changing Resource Valuations**

Mike Heinz

This presentation will cover how the resource play revolution has made a pronounced impact on the strategy for oil & gas private equity investments, valuation considerations, and A&D fundamentals. In addition, I will provide an brief overview of Kayne Anderson's Energy Private Equity Funds and the firms exposure and risk tolerance to resource play investments.



**Mike Heinz**  
**Partner**  
**Kayne Anderson**

### **BIOGRAPHY**

Mr. Heinz is a partner at Kayne Anderson and is a member of the group's Investment Committee. In his role as partner, he is responsible for sourcing, assessing, structuring and managing investment opportunities as part of Kayne Anderson's emphasis on energy transactions. In addition, Mr. Heinz works closely with management teams in the development and execution of their business plans. Mr. Heinz has been actively involved with over 40 past and current portfolio companies.

Prior to joining Kayne Anderson in 2002, Mr. Heinz was a senior vice president of Netherland, Sewell & Associates, Inc., a Texas-based oil and gas consulting firm that provides a complete range of professional reservoir engineering, geophysical and geological services to the worldwide petroleum industry. Mr. Heinz began his career in the oil and gas industry in 1984 as a reservoir and operations engineer for Exxon Company U.S.A.

Mr. Heinz earned a B.S. in Petroleum Engineering from the University of Tulsa in 1984. Mr. Heinz is a registered professional engineer in the state of Texas, and is a member of the SPE (Society of Petroleum Engineers) and the IPAA.