



Technical Session 2013 SPEE Annual Meeting

A&D Market Update & Valuation Metrics for Oil & Gas Properties

Chris Simon

This presentation will provide an update on the acquisition & development market for oil and gas assets in the U.S. We will review the transaction activity in 2012. These will include asset and corporate transactions as well as joint ventures. Included in the review will be an analysis of transactions by producing basin for both oil and gas weighted assets. The 2012 review will also analyze who the sellers and buyers were for oil and gas weighted assets. We will discuss transactions that have occurred so far in 2013 including some early trends and data points to watch. Finally, we will review historical transaction metrics and a methodology to value oil and gas assets.



BIOGRAPHY

Mr. Simon is a 29-year veteran of the oil and gas industry and is currently Co-Head of Acquisitions & Divestitures for Raymond James | Albrecht, an affiliate of Raymond James energy investment banking group. Mr. Simon joined Raymond James as Managing Director and Head of Asset Acquisitions & Divestitures in April 2009. He earlier served as Managing Director, Acquisitions & Divestitures and was a member of the board of directors at Tristone Capital. Mr. Simon also held senior positions at Petroleum Place Energy Advisors, JMI Energy, Inc. and Destec Energy, Inc. He started his career as a petroleum engineer at ARCO Oil and Gas Company.

Mr. Simon holds a Master of Business Administration from the University of Texas and a Bachelor of Science degree in Petroleum Engineering from Texas A&M University. He serves on the Board of Directors and is a past President of The Periwinkle Foundation, a nonprofit organization that provides camping and recreational programs to patients at Texas Children's Hospital. He is a member of the Houston Producers' Forum, the Independent Petroleum Association of America, the Houston Energy Finance Group and the Society of Petroleum Engineers.

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